

Teaching & Training

The British Business Club in Ukraine introduces for the first time a special course for people who wish to develop skills in Management Consultancy and Business Advisory Skills.

Course Leader:

Mr Gerald Bowers. MBA, MCIM, Fellow of the RSA (Academy of Commerce) General Director of the British Business Club in Ukraine. See his profile here:

<http://www.linkedin.com/in/geraldbowers2010>

This course can also be delivered to corporate groups on request.

All courses in Kyiv, Ukraine.

Course Dates & Times

3 Day Course 16-18 March 2012

Fri, Sat, Sunday 10am to 5pm

Language: English

6 Lessons Starts 19 March 2012

Mon, Tue, Wed, Thu, Mon, Tue

1800 – 2100 each day (3 hours)

Language: English & Russian

Who Should Attend: This course is designed for those people who are considering entering the consultancy profession. Others who should attend include:

- Internal Consultants • Anyone undertaking Consultancy Projects • People who Manage Consultants • People involved in Change Management Programmes • Those who wish to understand the basics of Consultancy • Existing Consultants who need a refresher course • Accountants & Auditors • Lawyers • HR Directors and Managers •

Prior Knowledge and Experience:

There are no specific entry requirements for this course, but it is recommended that delegates should be educated to degree level or equivalent, or hold a minimum of two years' business experience.

To reserve your place: **Tel: +38067 320 1584** **email: administrator@bbcua.com.ua** www.bbcua.com.ua

Certificate in Management Consulting

First time in Ukraine

Acquire the skills you need to be a consultant within your company.

Professional consulting skills for internal and external consultants

The Certificate is for people considering consultancy as a career, or for an introduction to consultancy skills and knowledge. It covers areas such as the consultancy cycle, communication for consultants and effective project delivery. The course provides a practical toolkit for both internal and external consultants, helping you to operate effectively as a consultant. Enhance your professionalism and credibility. After participating in this course you can gain globally recognised qualifications with the British Institute of Consulting

This course will help you to understand:

The Consultancy Role, The Consultancy Relationship
The Client Relationship, Communication for Consultants
Effective Project Delivery, Structured Knowledge, Research and Analysis

Day One:

- The Consultancy Role •
- What do Consultants Do • Consulting Assignments •
- Understanding Organisations • Case Study •
- The Consultancy Cycle •

Day Two:

- Contract Development • Negotiating Styles •
- Analysis Techniques • Consulting Tools • Case Study •

Day Three:

- Providing Solutions • Managing Change • Projects •
- Review & Evaluation • Professional Networking •
- Personal Development • Professional Behaviour •
- Ethics • Consultants Code of Practice •

Course Fees

3 Day Course - UAH 1950

6 Lessons Course - UAH 2850

Institute of Consulting: Completion of this course will help towards preparation for the *Certificate in Management Consulting Essentials* and the *Diploma in Management Consulting* for those who wish to consider becoming a **Certified Management Consultant** or **Certified Business Advisor** via the British Institute of Consulting. See www.iconulting.org.uk

Delegates who complete this course will be awarded the **British Business Club Introductory Certificate in Management Consulting**